



The Corley Company
INC.
213 EAST BROAD STREET



Great Anniversary And Purchase Sale

Pianos--Player-Pianos--Musical Merchandise

Holiday Reductions

For nearly a quarter of a century we have worked with the aim always in view to give the South a great music house. Our experience during these years has enabled us to test out and put on our floors the choice instruments of the largest factories in the world. In addition to our direct factory connections, we carry many lines from the most celebrated makers in this country. As the musical clientele to whom we cater covers a wide range—many dealing exclusively with our firm—it therefore became necessary for us to carry in stock a larger and more varied line to meet this demand.

Consequently you will find here the finer grades of Pianos and Player-Pianos, as well as the medium and cheaper grades, merchandise to suit every purse.

Examine These Lines You Will Find On Our Wareroom Floors

THE MASON & HAMLIN, the highest price instrument in the world.
THE ARTISTIC CONOVER PIANO.
THE VOSE & SON PIANO, the old Boston instrument that has been made for years and sold on its merits.
THE KINGSBURY PIANO, the best Piano made for the money in the world.

THE BEHNING PIANO, the New York make, of the highest grade and quality.
THE RELIABLE CABLE PIANO.
THE SCHUBERT PIANO. An instrument of great merits and large popularity.
THE CORLEY PIANO, the most artistic instrument, built and designed especially and exclusively for our Company.

THE WELLINGTON PIANO, that will stand the hard usage of time; medium price.
THE DE KOVAN PIANO. This Piano is designed especially for our Richmond trade, and is one of the most popular Pianos sold in this community.
THE ELGIN PIANO, the best low price Piano in the world.
PRESCOTT. An excellent cheap Piano.

**The Latest and Most Improved Pianos Will Be Sold During This Sale At
\$25, \$50, \$75, \$100, \$150 and \$200 Reduction**
Genuine Reductions on New Stock, Made to Move Them Quickly

A VICTROLA

A Princely Present for Christmas

Where there's a Victrola in the home on Christmas morning there will be happiness the year around—and Christmas isn't too far off to see about it to-day.

As One of the Largest Distributors of The Victor Co. in These United States

The Corley Company carries a stock that is well worth seeing. As for Records, we have them all, including foreign Records as well.

**Victors from \$10 up.
Victrolas from \$15 up.**

Six beautiful and comfortable sound-proof, plate-glass Victor parlors at your disposal for selection of Records.

YOU WILL PROFIT

Through the Purchase of the Entire Piano Stock of C. B. HAYNES & CO., Richmond, Va.

The purchase of this stock was made at a price that will enable us to give discounts from the regular prices as follows:

\$100, \$125, \$150, \$175 and \$200

READ MR. HAYNES' LETTER

November 1, 1913.

The Corley Company, Richmond, Va.:

Gentlemen,—Your last cash proposition for our entire Piano Department is before us, and you can consider yourselves extremely fortunate in securing such exceptionally high grade and high price artistic pianos.

The stock, among others, consists of all the styles of the artistic Knabe Bros. Co. pianos, the high grade Lester pianos and their various styles of player pianos, the celebrated Western and Southern pianos, the Smith & Nixon, a few organs, and the covers and scarfs and stools.

We desire to add that the goods carry with them the original factory guarantees; and it may be of interest that you know that none of the pianos have been out of our warerooms or used for any purpose whatever.

The entire stock was received by us within the last two or three months; and the instruments are the finest exponents of the art of piano manufacture.

Wishing you much success, we beg to remain,

Very respectfully,

C. B. HAYNES & CO.,

By C. B. Haynes.

ONE HUNDRED

INNER-PLAYER PIANOS and PLAYER-PIANOS

Will be included in this sale at reduced prices from regular prices of
**\$25, \$50, \$75, \$100,
\$150 and \$200**

Perhaps you have waited a long time for a good Player-Piano at a very low price. Well, here and now is your opportunity.

These One Hundred Inner-Player Pianos and Player-Pianos, products of the very best manufacturers in this country, **MUST BE SOLD IN SIX WEEKS**, and the prices have been made with this object in view. Terms will be made to suit every purse.

The instruments are all new and of the latest pattern and style.

\$25.00 worth of Music Rolls will be given with each instrument.

**Don't Neglect This Opportunity,
Come Early and Make Your Selection.**

Goods Shipped Free On Approval

This sale will attract buyers throughout many States, and we will be glad to ship anywhere on approval and give reasonable time for examination.

The terms named apply everywhere.
Catalogues and Bargain Lists Mailed Free.

Prompt attention to correspondence.

Write Us To-day

The Following List of Used and Shop-worn Instruments are Priced for Immediate Sale Rather Than for Profit. Many on Terms as Low as \$5.00 Per Month

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|-----------------------------------|----------|-------------------------------|----------|---|----------|
| Chickering, Upright | \$65.00 | Elgin, Upright | \$165.00 | Ernest Gabler, Baby Grand | \$375.00 |
| Waters & Son, Upright..... | \$90.00 | Smith & Barnes, Upright..... | \$149.00 | Inner-Player, used | \$425.00 |
| Cabinet, Upright, "Electro" | \$105.00 | Stieff, Upright | \$175.00 | Player-Piano, used | \$350.00 |
| Dunham, Upright | \$105.00 | Cable, Upright | \$210.00 | Piano Player, used | \$375.00 |
| Chase Bros., Upright..... | \$130.00 | Kingsbury, Upright | \$200.00 | \$650 Mason & Hamlin, Upright, used | \$425.00 |
| Behr Bros., Upright..... | \$135.00 | Singer, Upright | \$140.00 | \$600 Mason & Hamlin, Upright, used | \$400.00 |
| Whitney, Upright | \$140.00 | Conover, Upright | \$350.00 | \$650 Art Conover, used..... | \$310.00 |
| Bijou, Upright | \$110.00 | Upton, Upright | \$165.00 | Schubert, Upright, used..... | \$290.00 |
| Wellington, Upright | \$179.00 | Cable, Upright | \$275.00 | Wellington, Upright, used..... | \$185.00 |
| Hardman, Upright | \$150.00 | Steinway, Square, full size.. | \$85.00 | | |

Hundreds of Items in Musical Merchandise

In this department there are many items appropriate for Christmas gifts, and it will interest you to investigate the attractive prices.

Violins, Guitars, Mandolins,
Banjos, Zithers,
Trumpets, Music Boxes, Drums.
Music Books and Albums.
Sheet Music of all kinds—Classic, Sacred and Popular.
Music Rolls and Cabinets.
SPECIAL HOLIDAY DISCOUNTS.

SHOP EARLY

Your purchase will be held and delivered to suit your convenience.

The Corley Company
INC.
The House That Made Richmond Musical
213 EAST BROAD STREET
RICHMOND, VA.

Stool and Scarf Free

With each purchase of a Piano or Player-Piano.